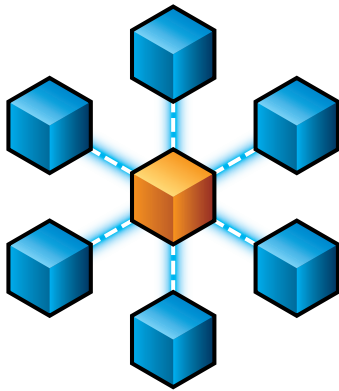


Cloud Providers  
Hosting Providers  
Managed Services  
Internet Access



**Include Routing, Firewall, VPN  
Intrusion Protection and more in  
your service offerings for a low  
monthly fee**

### Common VSPL Use Cases

- » Private / Public Cloud Security
- » Colocation Routing & Security
- » Hosting Datacenter Firewall & VPN
- » High Density Virtual Firewalling
- » On Demand Cloud Security
- » Custom appliances for hosting and colocation customers
- » Datacenter to Cloud Connectivity

### Vyatta Service Provider Partner Licensing - VSPL Program

The Vyatta Service Provider Partner Licensing Program (VSPL) offers our partners the ability to integrate Vyatta routing and security into customer-facing solutions. The VSPL presents cloud providers, ISPs, MSPs, hosting businesses and with a low-cost, monthly, subscription-based model for delivering on demand networking solutions using Vyatta Network OS software and virtual machines.

### Key VSPL Program Benefits:

- » Unmatched ROI
- » Access to full Vyatta subscription software, services and support
- » A usage-based revenue model with simple monthly payment terms
- » Unique network services delivery platform
- » On-demand deployment of routing and security solutions

### Vyatta Open Networking Solutions:

Vyatta is uniquely positioned to be a customer routing and security solution for SP partners from both a technology and business model perspective. As a software-based solution, Vyatta's ability to run on standard hardware virtually eliminates the ordering, stocking and sparing associated with proprietary, hardware-based products. Vyatta can also run as a virtual machine, providing networking services for virtualization and cloud computing environments. In the datacenter or cloud, Vyatta software offers versatile, powerful and affordable routing and security services solution.

The VSPL program is designed as a self-managed partnership with a limited number of requirements. Our goal is to create a mutually beneficial business arrangement that addresses your need to deliver simple, powerful and profitable services to your customers.

### Program Details:

- » Minimum annual commitment of 20 licenses
- » Flexible monthly pricing for additional licenses
- » Includes Vyatta software virtualized and up to 2-core "on the metal"
- » Service Provider Partner owns license and support relationship
- » Available with Enterprise 12x5 TAC and Premium 24x7 TAC service level